

February 11, 2025



Treasurer & Tax Collector
CITY AND COUNTY OF SAN FRANCISCO

Public Budget Presentation



Housekeeping

Recording

- Today's hearing is being recorded and will be posted on our website.

Audio and Video

- By default, all participants will be muted, and video is disabled.

Raise Hand

- Please use the "raise hand" feature to share comments. We will unmute you to share your comments.

Objectives



1

Fiscal Stewardship – Safe, sound investments that support the goals of the City & County of San Francisco

2

Financial Equity – Remove barriers and develop safe financial products for residents and businesses

3

Customer Service – Consistent, agile and responsive

4

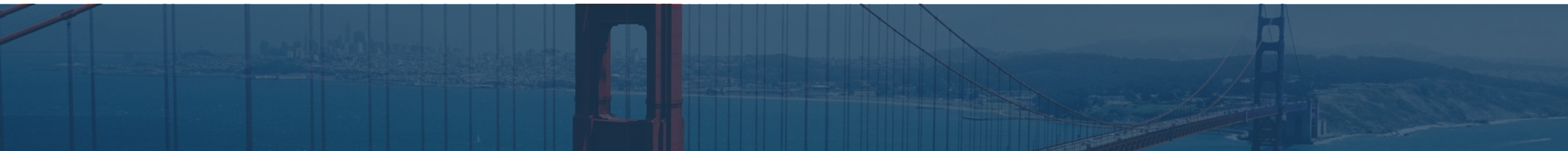
Innovation – Execute continuous improvement and be customer and staff-centric

5

Operational Excellence – Optimize business effectiveness

6

Rigorous Compliance – Digital, intelligent and rapid





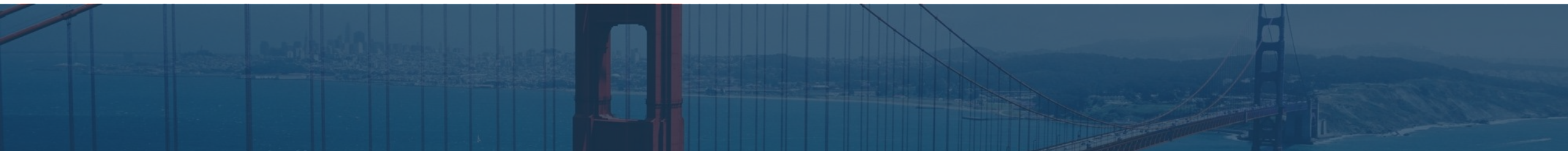
Mission & Vision

Mission

The Office of the San Francisco Treasurer & Tax Collector serves as the banker, tax collector, collection agent, and investment officer for the City and County of San Francisco. Our mission is to collect and safeguard the City's money and use our expertise to assist low-income San Francisco families build economic security and mobility.

Vision

We are committed to providing excellent services for taxpayers, customers, and our community. By promoting diversity, equity, and inclusion, we are a stronger, smarter, and more informed government agency.





By the Numbers



95,000

Registered Businesses



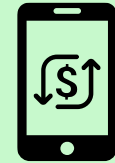
485,000

Individual Communications
Delivered Annually



\$7.3 Billion

Revenue Collected Annually



16 Million

Online Transactions Annually



\$16.7 Billion

Funds Invested



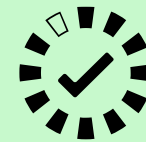
56,000

311 Calls/Tickets



\$542 Million

Interest Earned



99%

Tax Filings Online



Treasurer & Tax Collector
CITY AND COUNTY OF SAN FRANCISCO

Business Tax Reform

Highlights



- **Sales Sourcing Regulations** - Shift the way we calculate a business's gross receipts to be predominantly based on sales in San Francisco.
- **Advance Written Determinations (AWD)** - A program that allows taxpayers to obtain advance determinations regarding their tax liability or other tax issues.
- **Voluntary Disclosure Agreement (VDA)** - A program to waive certain taxes, penalties, and/or interest when taxpayers voluntarily disclose and pay unpaid back taxes and interest for the previous six years in exchange for a waiver.
- **Small Business License Reform** - Waive approximately \$10 million in regulatory license fees currently paid by small businesses.
 - 91% of restaurants and 87% of businesses in San Francisco's nightlife will have their annual bill fully eliminated.



Treasurer & Tax Collector
CITY AND COUNTY OF SAN FRANCISCO

Economic Justice

Highlights



- **Financial Counseling Relaunch** – A free program that offers one-on-one financial counseling to anyone who lives, works, or receives services in the city.
- **Boosting College Enrollment** – New research shows that K2C significantly boosts college enrollment and on-time high school graduation, particularly for underreported students.
- **SF Lends** – An initiative that aims to connect small businesses and affordable loans and lines of credit for their day-to-day cashflow needs.
- **AFTER Program** – Published a new report on the impact of the AFTER Program (Aims to Foster Transformation & Ensure Restitution), one of the first efforts in the country to pilot an alternative to our broken system of juvenile restitution.



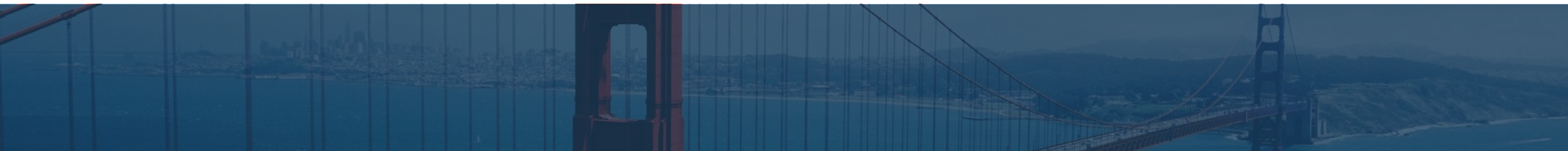
Treasurer & Tax Collector
CITY AND COUNTY OF SAN FRANCISCO

Priorities for the Future



Priorities for the Future

- 1 Convened three listening sessions to learn about consumer, small business, and government banking needs. Community input will inform plans of the city's contracted banks.**
- 2 Complete implementation of business tax simplification and reform measures.**
- 3 Celebrate the 20th anniversary of the Office of Financial Empowerment .**
- 4 Continue using AI to accelerate work processes.**





Treasurer & Tax Collector
CITY AND COUNTY OF SAN FRANCISCO

Budget



Two Year Comparison

	FY25-26 (Base)	FY25-26* (Proposed)	FY26-27* (Proposed)
General Fund	\$29.1	\$27.0	\$27.8
Interdepartmental Services	\$12.5	\$16.2	\$13.5
Projects	\$6.2	\$6.3	\$6.4
Grants	\$0.6	\$0.7	\$0.6
TOTAL	\$48.4	\$50.2	\$48.3

* The proposed amounts for FY26 and FY27 by the Department are still subject to change.



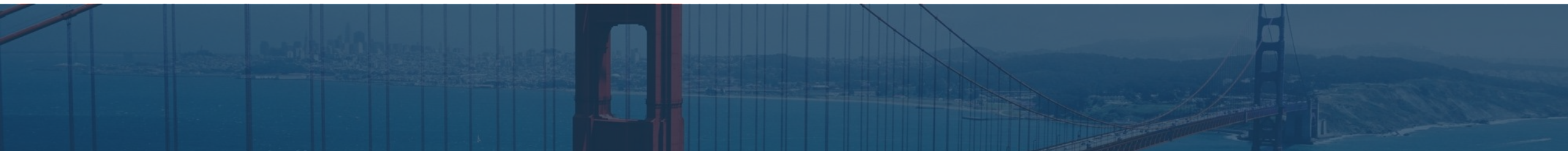
Budget at a Glance

2026 & 2027

- Increase Department Revenue by \$878K in FY26 and \$1.1M in FY27
- Further position reduction - Eliminate 6 FTEs (vacant positions)

	FY 2023	FY 2024	FY 2025	FY 2026 (Proposed)	FY 2027 (Proposed)
TTX FTE	230.8	224.3	213.8	208.3	208.3

- Substitute 5 FTEs to realize savings
- Increase philanthropic support for Kindergarten to College and Financial Justice
- COIT Request for \$5M (working to reduce the amount using TTX projected savings)
- Reviewing potential increase in City Attorney services for litigation
- Increase work order recoveries to cost recovery levels





Treasurer & Tax Collector
CITY AND COUNTY OF SAN FRANCISCO

Comments

Public Comments Today:
Please limit your comments to two minutes

Written Comments:
Provide written comments at www.sftreasurer.org/budget