



Municipal Bank Feasibility Task Force

September 13, 3:00-5:00pm

City Hall, Room 305

Minutes

I. Call to Order

Tajel Shah called the meeting to order at 3:06pm.

II. Meeting Attendees

Task Force Members Present: John Avalos, Ada Chan, James Clark, Marc Franson, Paulina Gonzalez, Kate Hartley, Sushil Jacob, Jim Lazarus, Lauren Leimbach, Ben Mangan, Teddy Ky-Nam Miller, Tajel Shah, Kat Taylor, Tim Schaefer, Nadia Sesay, Steve Zuckerman.

Task Force Members Absent: Ben Mangan, Kat Taylor.

III. Staff Update on Progress & Timeline

Tajel Shah and Molly Cohen welcomed Task Force members to the meeting and provided an overview of the items on the agenda.

IV. Review and Discuss Executive Summary & Municipal Bank Financial Models

Tajel Shah and Molly Cohen presented on what the assumptions used in bank models. Task Force members provided feedback on the assumptions, noting that several assumptions should be re-worded to increase their clarity. Tajel Shah and Molly Cohen presented on the four municipal bank financial models, noting their structures, lines of business, costs and benefits. Task Force members requested that staff model additional banks, including a bank that performs all the City's treasury management functions currently performed by Bank of America, a bank that makes real estate loans and direct and wholesale small business loans, and a hybrid model that includes the real estate and small business loans as well as a subsidized loan program. Lastly, the Task Force requested that staff adjust interest rates and clarify the costs and time associated with chartering a municipal bank.



V. Public Comment

Members of the public provided their insight and feedback.

VI. Adjourn

The meeting was adjourned at 4:55pm.