September 8, 2017

Angela Calvillo
Clerk of the Board of Supervisors
1 Dr. Carlton B. Goodlett Place
City Hall, Room 244
San Francisco, CA 94102

Re: Annual Report to the Board of Supervisors
2016 Payroll Expense Tax Exclusion – Central Market Street & Tenderloin Area

Dear Ms. Calvillo:

The Tax Collector, pursuant to the provisions of the San Francisco Business and Tax Regulations Code, herewith submits the annual report of businesses that were approved for the Central Market Street & Tenderloin Area Exclusion from the Payroll Expense Tax for the 2016 calendar year.

Schedule A of the report summarizes the number of businesses approved for the exclusion, the number of eligible employees, the total amount of exclusion claimed, and the total Payroll Expense Tax forgone due to the exclusion for the calendar year 2016. Ten (10) businesses were approved for the Central Market Street & Tenderloin Area Exclusion, and they excluded a total of $873,923,572 in payroll expense, which represents $7,244,826 in forgone Payroll Expense Tax. These businesses reported a total of 3,830 employees that qualified for the exclusion.

Schedule B of the report summarizes the Central Market Street & Tenderloin Area Exclusion for calendar years 2014 through 2016. Compared to the calendar year 2015, results for the calendar year 2016 indicate an increase of two businesses approved for the exclusion, a decrease of 48 eligible employees, and a decrease of $8,552,059 in Payroll Expense Tax forgone.

If you have any questions regarding this report, please contact me at (415) 554-7601.

Sincerely,

David Augustine
Tax Collector

cc: José Cisneros, Treasurer
San Francisco Public Library

Attachment
### TAX COLLECTOR'S ANNUAL REPORT
CENTRAL MARKET & TENDERLOIN AREA (CMTE) PAYROLL EXPENSE TAX EXCLUSION
CALENDAR YEAR 2016

**Schedule A**

<table>
<thead>
<tr>
<th>Year</th>
<th>Number of Businesses Approved</th>
<th>Number of Eligible Employees</th>
<th>CMTE Claimed</th>
<th>Payroll Expense Tax Forgone due to CMTE</th>
</tr>
</thead>
<tbody>
<tr>
<td>2016</td>
<td>10</td>
<td>3,830</td>
<td>$873,923,572</td>
<td>$7,244,826</td>
</tr>
</tbody>
</table>

---

### TAX COLLECTOR'S ANNUAL REPORT
CENTRAL MARKET & TENDERLOIN AREA PAYROLL EXPENSE TAX EXCLUSION
FOR CALENDAR YEARS 2014 THROUGH 2016

**Schedule B**

<table>
<thead>
<tr>
<th>Year</th>
<th>Number of Businesses Approved</th>
<th>Number of Eligible Employees</th>
<th>CMTE Claimed</th>
<th>Payroll Expense Tax Forgone due to CMTE</th>
</tr>
</thead>
<tbody>
<tr>
<td>2014</td>
<td>8</td>
<td>3,553</td>
<td>$2,569,597,777</td>
<td>$34,689,570</td>
</tr>
<tr>
<td>2015*</td>
<td>8</td>
<td>3,878</td>
<td>$1,359,456,580</td>
<td>$15,796,885</td>
</tr>
<tr>
<td>2016</td>
<td>10</td>
<td>3,830</td>
<td>$873,923,572</td>
<td>$7,244,826</td>
</tr>
<tr>
<td>Change from 2015 to 2016</td>
<td>2</td>
<td>(48)</td>
<td>(485,533,008)</td>
<td>(8,552,059)</td>
</tr>
</tbody>
</table>

*Amended*
September 8, 2017

Angela Calvillo
Clerk of the Board of Supervisors
1 Dr. Carlton B. Goodlett Place
City Hall, Room 244
San Francisco, CA 94102

Re: Annual Report to the Board of Supervisors
2016 Payroll Expense Tax Credit – Enterprise Zone

Dear Ms. Calvillo:

The Tax Collector, pursuant to the provisions of the San Francisco Business and Tax Regulations Code, herewith submits the annual report of businesses that received the Enterprise Zone Tax Credit for the 2016 calendar year.

Schedule A of the report summarizes the number of businesses approved for the credit, the total number of San Francisco employees, the number of eligible employees, the total amount of the credit claimed, and the total Payroll Expense Tax forgone due to the credit for the calendar year 2016. One hundred forty five (145) businesses were approved for the Enterprise Zone Tax Credit, representing $303,989 in forgone Payroll Expense Tax. These businesses reported 595 employees who qualified for this tax credit.

Schedule B of the report summarizes the Enterprise Zone Tax Credits for calendar years 2014 through 2016. Compared to the calendar year 2015, the results for the calendar year 2016 indicate a decrease of 26 businesses approved for the credit, a decrease of 46 total San Francisco employees, a decrease of 292 eligible employees, and a decrease of $217,152 in Payroll Expense Tax forgone.

If you have any questions regarding this report, please contact me at (415) 554-7601.

Sincerely,

David Augustine
Tax Collector

cc: José Cisneros, Treasurer
San Francisco Public Library

Attachment
### Schedule A

<table>
<thead>
<tr>
<th>Year</th>
<th>Number of Businesses Approved</th>
<th>Total SF Employees</th>
<th>Number of Eligible Employees</th>
<th>Total Enterprise Zone Tax Credit Claimed</th>
<th>Payroll Expense Tax Forgone due to Enterprise Zone Tax Credit</th>
</tr>
</thead>
<tbody>
<tr>
<td>2016</td>
<td>145</td>
<td>17,134</td>
<td>595</td>
<td>$339,229</td>
<td>$303,989</td>
</tr>
</tbody>
</table>

### Schedule B

<table>
<thead>
<tr>
<th>Year</th>
<th>Number of Businesses Approved</th>
<th>Total SF Employees</th>
<th>Number of Eligible Employees</th>
<th>Total Enterprise Zone Tax Credit Claimed</th>
<th>Payroll Expense Tax Forgone due to Enterprise Zone Tax Credit</th>
</tr>
</thead>
<tbody>
<tr>
<td>2014*</td>
<td>206</td>
<td>17,908</td>
<td>1,366</td>
<td>$949,877</td>
<td>$945,012</td>
</tr>
<tr>
<td>2015*</td>
<td>171</td>
<td>17,180</td>
<td>887</td>
<td>$578,830</td>
<td>$521,141</td>
</tr>
<tr>
<td>2016</td>
<td>145</td>
<td>17,134</td>
<td>595</td>
<td>$339,229</td>
<td>$303,989</td>
</tr>
<tr>
<td>Change</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>from 2015</td>
<td>(26)</td>
<td>(46)</td>
<td>(292)</td>
<td>(239,601)</td>
<td>(217,152)</td>
</tr>
</tbody>
</table>

*Amended*
September 8, 2017

Angela Calvillo  
Clerk of the Board of Supervisors  
1 Dr. Carlton B. Goodlett Place  
City Hall, Room 244  
San Francisco, CA 94102

Re: Annual Report to the Board of Supervisors  
2016 Payroll Expense Tax Exclusion – Stock-Based Compensation

Dear Ms. Calvillo:

The Tax Collector, pursuant to the provisions of the San Francisco Business and Tax Regulations Code, herewith submits the annual report of businesses that were approved for the Stock-Based Compensation Exclusion from the Payroll Expense Tax for the 2016 calendar year.

Schedule A of the report summarizes the number of businesses approved for the exclusion, the number of eligible employees, the total amount of Stock-Based Compensation Exclusion claimed, and the total Payroll Expense Tax forgone due to the exclusion for the calendar year 2016. One (1) business was approved for the Stock-Based Compensation Exclusion, and excluded a total of $74,658,911 in payroll expense, which represents $618,922 in forgone Payroll Expense Tax. This business reported a total of 1,348 employees that qualified for the exclusion.

Schedule B of the report summarizes the Stock-Based Compensation Exclusion for calendar years 2014 through 2016. Compared to the preceding calendar year 2015, results for the calendar year 2016 indicate no change in the number of businesses approved for the Stock-Based Compensation Exclusion, an increase of 499 eligible employees, and an increase of $516,912 in Payroll Expense Tax forgone.

If you have any questions regarding this report, please contact me at (415) 554-7601.

Sincerely,

David Augustine  
Tax Collector

cc: José Cisneros, Treasurer  
San Francisco Public Library

Attachment
## TAX COLLECTOR'S ANNUAL REPORT
### STOCK BASED COMPENSATION PAYROLL EXPENSE TAX EXCLUSION
#### CALENDAR YEAR 2016

**Schedule A**

<table>
<thead>
<tr>
<th>Year</th>
<th>Number of Businesses Approved</th>
<th>Number of Eligible Employees</th>
<th>Stock Based Comp Exclusion</th>
<th>Payroll Expense Tax Forgone due to Stock Based Compensation</th>
</tr>
</thead>
<tbody>
<tr>
<td>2016</td>
<td>1</td>
<td>1,348</td>
<td>$74,658,911</td>
<td>$618,922</td>
</tr>
</tbody>
</table>

## TAX COLLECTOR'S ANNUAL REPORT
### STOCK BASED COMPENSATION PAYROLL EXPENSE TAX EXCLUSION
#### FOR CALENDAR YEARS 2014 THROUGH 2016

**Schedule B**

<table>
<thead>
<tr>
<th>Year</th>
<th>Number of Businesses Approved</th>
<th>Number of Eligible Employees</th>
<th>Stock Based Comp Exclusion</th>
<th>Payroll Expense Tax Forgone due to Stock Based Compensation</th>
</tr>
</thead>
<tbody>
<tr>
<td>2014</td>
<td>0</td>
<td>0</td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td>2015</td>
<td>1</td>
<td>849</td>
<td>$8,778,889</td>
<td>$102,011</td>
</tr>
<tr>
<td>2016</td>
<td>1</td>
<td>1,348</td>
<td>$74,658,911</td>
<td>$618,922</td>
</tr>
<tr>
<td>Change from 2015 to 2016</td>
<td>0</td>
<td>499</td>
<td>$65,888,022</td>
<td>$516,912</td>
</tr>
</tbody>
</table>
September 8, 2017

Angela Calvillo
Clerk of the Board of Supervisors
1 Dr. Carlton B. Goodlett Place
City Hall, Room 244
San Francisco, CA 94102

Re: Annual Report to the Board of Supervisors
2016 Payroll Expense Tax Exclusion — Clean Technology Business

Dear Ms. Calvillo:

The Tax Collector, pursuant to the provisions of the San Francisco Business and Tax Regulations Code, herewith submits the annual report of businesses that were approved for the Clean Technology Business Exclusion from the Payroll Expense Tax for the 2016 calendar year.

Schedule A of the report summarizes the number of businesses approved for the exclusion, the number of eligible employees, the total amount of Clean Technology Business Exclusion claimed, and the total Payroll Expense Tax forgone due to the exclusion for the calendar year 2016. Thirteen (13) businesses were approved for the Clean Technology Business Exclusion, and they excluded a total of $28,097,569 in payroll expense, which represents $232,929 in forgone Payroll Expense Tax. These businesses reported a total of 218 employees that qualified for the exclusion.

Schedule B of the report summarizes the Clean Technology Business Exclusion for calendar years 2014 through 2016. Compared to the preceding calendar year 2015, results for the calendar year 2016 indicate an increase of two businesses approved for the Clean Technology Business Exclusion, a decrease of 16 eligible employees, and a decrease of $107,700 in Payroll Expense Tax forgone.

If you have any questions regarding this report, please contact me at (415) 554-7601.

Sincerely,

[Signature]

David Augustine
Tax Collector

cc: José Cisneros, Treasurer
San Francisco Public Library

Attachment
# TAX COLLECTOR'S ANNUAL REPORT
# CLEAN TECHNOLOGY PAYROLL EXPENSE TAX EXCLUSION
# CALENDAR YEAR 2016

## Schedule A

<table>
<thead>
<tr>
<th>Year</th>
<th>Number of Businesses Approved</th>
<th>Number of Eligible Employees</th>
<th>Clean Technology Exclusion</th>
<th>Payroll Expense Tax Forgone due to Clean Technology Exclusion</th>
</tr>
</thead>
<tbody>
<tr>
<td>2016</td>
<td>13</td>
<td>218</td>
<td>$28,097,569</td>
<td>$232,929</td>
</tr>
</tbody>
</table>

## TAX COLLECTOR'S ANNUAL REPORT
# CLEAN TECHNOLOGY PAYROLL EXPENSE TAX EXCLUSION
# FOR CALENDAR YEARS 2014 THROUGH 2016

## Schedule B

<table>
<thead>
<tr>
<th>Year</th>
<th>Number of Businesses Approved</th>
<th>Number of Eligible Employees</th>
<th>Clean Technology Exclusion</th>
<th>Payroll Expense Tax Forgone due to Clean Technology Exclusion</th>
</tr>
</thead>
<tbody>
<tr>
<td>2014</td>
<td>12</td>
<td>295</td>
<td>$27,167,766</td>
<td>$366,765</td>
</tr>
<tr>
<td>2015</td>
<td>11</td>
<td>234</td>
<td>$29,314,050</td>
<td>$340,629</td>
</tr>
<tr>
<td>2016</td>
<td>13</td>
<td>218</td>
<td>$28,097,569</td>
<td>$232,929</td>
</tr>
<tr>
<td>Change from 2015 to 2016</td>
<td>2</td>
<td>(16)</td>
<td>$1,216,481</td>
<td>$(107,700)</td>
</tr>
</tbody>
</table>
September 8, 2017

Angela Calvillo
Clerk of the Board of Supervisors
1 Dr. Carlton B. Goodlett Place
City Hall, Room 244
San Francisco, CA 94102

Re: Annual Report to the Board of Supervisors
2016 Payroll Expense Tax Exclusion – Biotechnology

Dear Ms. Calvillo:

The Tax Collector, pursuant to the provisions of the San Francisco Business and Tax Regulations Code, herewith submits the annual report of businesses that were approved for the Biotechnology Exclusion from the Payroll Expense Tax for the 2016 calendar year.

Schedule A of the report summarizes the number of businesses approved for the exclusion, the number of eligible employees, the total amount of Biotechnology Exclusion claimed, and the total Payroll Expense Tax forgone due to the exclusion for the calendar year 2016. Ten (10) businesses were approved for the Biotechnology Exclusion, and they excluded a total of $141,260,392 in payroll expense, which represents $1,171,049 in forgone Payroll Expense Tax. These businesses reported a total of 866 employees that qualified for the exclusion.

Schedule B of the report summarizes the Biotechnology Exclusion for calendar years 2014 through 2016. Compared to the preceding calendar year 2015, results for the calendar year 2016 indicate a decrease of two businesses approved for the Biotechnology Exclusion, a decrease of 77 eligible employees, and a decrease of $1,447,683 in Payroll Expense Tax forgone.

If you have any questions regarding this report, please contact me at (415) 554-7601.

Sincerely,

[Signature]

David Augustine
Tax Collector

cc: José Cisneros, Treasurer
San Francisco Public Library

Attachment
## TAX COLLECTOR'S ANNUAL REPORT
### BIOTECHNOLOGY PAYROLL EXPENSE TAX EXCLUSION
#### CALENDAR YEAR 2016

**Schedule A**

<table>
<thead>
<tr>
<th>Year</th>
<th>Number of Businesses Approved</th>
<th>Number of Eligible Employees</th>
<th>Biotechnology Exclusion</th>
<th>Payroll Expense Tax Forgone due to Biotechnology Exclusion</th>
</tr>
</thead>
<tbody>
<tr>
<td>2016</td>
<td>10</td>
<td>866</td>
<td>$141,260,392</td>
<td>$1,171,049</td>
</tr>
</tbody>
</table>

## TAX COLLECTOR'S ANNUAL REPORT
### BIOTECHNOLOGY PAYROLL EXPENSE TAX EXCLUSION
#### FOR CALENDAR YEARS 2014 THROUGH 2016

**Schedule B**

<table>
<thead>
<tr>
<th>Year</th>
<th>Number of Businesses Approved</th>
<th>Number of Eligible Employees</th>
<th>Biotechnology Exclusion</th>
<th>Payroll Expense Tax Forgone due to Biotechnology Exclusion</th>
</tr>
</thead>
<tbody>
<tr>
<td>2014</td>
<td>11</td>
<td>739</td>
<td>$158,134,071</td>
<td>$2,134,810</td>
</tr>
<tr>
<td>2015*</td>
<td>12</td>
<td>943</td>
<td>$225,364,162</td>
<td>$2,618,732</td>
</tr>
<tr>
<td>2016</td>
<td>10</td>
<td>866</td>
<td>$141,260,392</td>
<td>$1,171,049</td>
</tr>
<tr>
<td>Change from 2015 to 2016</td>
<td>2</td>
<td>77</td>
<td>$(84,103,770)</td>
<td>$(1,447,683)</td>
</tr>
</tbody>
</table>

*Amended